

	Market Presence	Inbound Lead Accelerator	Sales Enablement
Strategy, Branding & Messaging	☑	☑	\square
Web Forms Set Up / Integration	Ø	Ø	\square
SEO Keywords, Pillar Topics, Hashtags	Ø	Ø	Ø
Content Marketing & Management	Monthly Blog	1 Blog per Month	2 Blogs per Month
Social Media Marketing	LinkedIn	LinkedIn, +1	LinkedIn, +1
Webinars		Twice a year	Quarterly
Landing Pages		Ø	Ø
Marketing Automation / Nurturing		Ø	Ø
Persona, Segment Development		Ø	Ø
Analytics, Reporting		☑	Ø
Sales Presentation Deck		Ø	Ø
Paid Social Ads, Pay-per-click / PPC (Add \$5k/min/mo. ad spend)			☑ Plus Cost of Ads
Sales Process Development			Ø
Marketing Automation Implementation (Marketo, HubSpot, SendInBlue)			Ø
Social Selling (LinkedIn / Sales Navigator training, profiles)			Ø
Sales Playbook (battlecards, scripts, templates, cadence, etc.)			Ø
Sales Training			☑
Tradeshow promotion support			☑
Salesforce.com or HubSpot implementation or integration			
	Starts at \$3K/mo.	Starts at \$5K/mo.	Starts at \$12K/mo.